

COMPANY FACT SHEET



Who We Are

As companies develop a hybrid cloud strategy to support digital transformation, they need to ensure their infrastructure aligns with their business objectives. Virtana provides a unified multi-cloud management platform to simplify the optimization, migration, and monitoring of application workloads across public, private, and hybrid cloud environments.

Our cloud-agnostic SaaS platform allows enterprises to efficiently plan their cloud migrations, rightsize workloads, and manage their hybrid cloud infrastructure for performance, capacity, and cost.

Vision and Mission

Virtana accelerates digital transformation to drive human progress with a unified multi-cloud management platform that:

- Reduces cloud costs by 25% or more
- De-risks workload placement to clouds
- Proactively monitors application workloads

Our vision is to provide a simple integrated software platform that leverages high-definition precision data insights to manage, monitor, and secure any workload on any cloud for hybrid IT customers.

Our purpose is to simplify enterprise cloud complexity and accelerate digital transformation to drive human progress. It sounds lofty, but it is true. In fact, it is something the company has been doing for years.

At Virtana, we are a remote-first company where team members can work anywhere. We are driven by our five core cultural behaviors which provide a roadmap for how we get from here to there.



Our Evolution

Virtana was founded in 2008 with a mission of delivering the highest quality infrastructure performance monitoring and high-definition precision data analytics to our customers. Today, after years of continued innovation, more than 150+ Global 2000 enterprise customers rely on our multi-cloud software to enable them to run the right workload, on the right cloud, at the best performance, capacity, and cost available.

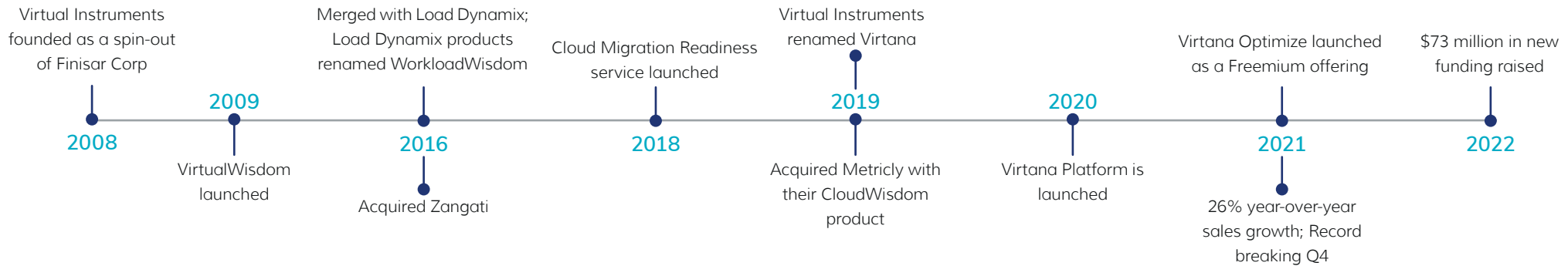
AT A GLANCE

- Founded 2008
- FY 2021 - 26% year-over-year profitable sales growth; Record breaking Q4
- 2022 - \$73 million in new funding
- Kash Shaikh, Chief Executive Officer

See why 150+ Global 2000 companies trust Virtana











Company Milestones



Our unwavering commitment to our customers' success has fueled our growth and drives the development of our award-winning suite of AI-powered on-premises and multi-cloud infrastructure management software and SaaS offerings.

Industry Recognition

-  Cloud 100 'Coolest Cloud Company' by CRN
-  Cloud Platform Innovation of the Year
-  Best Company Culture and Best Company for Women by Comparably
-  Top 10 Best Cloud Management Software
-  Authentic Leadership Award (CEO) by The National Diversity Council
-  Digital Innovator Award
-  Top 10 Cloud Leader reducing public cloud costs by Business Insider
-  Customer-first status from Gartner based on 5-star customer ratings on Gartner Peer Insights



Virtana

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